Procedures:

1. We kindly request that you refer to our Buying Guide and complete Request for Quote.
2. Our team will provide you with product details and specifications within 72 hours.
3. Prices will be presented an FOB/CIF basis and will remain valid for a period of 3 - 7 days, depending on the commodity.
4. Please be aware that for specific commodities, we will only offer FOB Pricing and will negotiate CIF procedures following the acceptance of the FOB quote.
5. Additionally, please note that the procedures for purchasing differ. We encourage you to contact us for further information.

GUIDELINES FOR COMMODITY PROCUREMENT

We advise all Commodity buyers to evaluate the procedures of **ICM Technology (ICM)** & **Mercury Trade Global (MTG)** prior to requesting a quote. This proactive step will prepare your company to adhere to the purchasing protocols of manufacturers and exporters, ensuring you receive comprehensive information and documentation.

IT IS IMPERITIVE TO CONSULT THE GLOBAL MARKET, AS IT DETERMINES PRICING, AND TO DILIGENTLY ADHERE TO THE PROCEDURES OUTLINED BELOW

1 – Please specify your requirements, including the product type, total quantity, port of destination, target price, and other relevant details. Please ensure that your Letter of Intent/Request for Quotation include comprehensive information about the required product, its specifications, and any applicable terms, packaging requests. Most importantly – PLEASE make sure you are the actual buyer.

2 – A formal corporate offer will be provided answering all your queries with relevant details such as price, payment terms, delivery timeline, etc. along with requested documentations that are listed on the Quotation Request/LOI

3 – Please be advised that you will receive quotations and invoices from responsible manufacturers, producers, product owners/exporters that our Companies collaborate with.

4 – ICM/MTG is responsible for thoroughly screening buyers for our Commodity Producers to ensure they are genuine and committed. This allows us to facilitate direct connections with top companies effectively. Neglecting to conduct proper due diligence, introducing unverified buyers and/or agents can lead to reputational risks for both ICM/MTG and the buyers we endorse.

5 – It is important to recognize that each trade is distinct. There is no universal solution; in light of the pandemic and food shortages, many exporters and producers now necess deposit payments from new customers for food commodities especially. In such instances, we advise buyers to consider placing a small trial order to establish their status as repeat customers thereby enabling the exploration of payment options, such as a Letter of Credit, for subsequent purchases.

6 – Finally, we request our buyers to fill out our prepared "Request for Quotation" Form to enable us to get full comprehensive information about your requirement.

We appreciate your understanding of our commitment to transparency regarding these transactions.

ICM TECHNOLOGY (THAILAND) CO., LTD

MERCURY TRADE GLOBAL S.R.O

Request for Quotation Form

Date

Commodity Requested/Grade/Application

Client Information

Company Name

Authorized Signatory

Contact No./Email

Address

City

State

ZIP Code

☐ Trading Office ☐ Buyer ☐ Importer

Business Type

Quantity/Duration

Destination Port

☐ FOB ☐ CIF/CFR

Delivery Terms

Payment Terms

Bangkok, Thailand	+66 83 819 6763	info@icmtechglobal.com
Malaysia	+60 12 251 9709	info@icmtechglobal.com
Europe	+36 30 853 5073	info@mercurytradeglobal.com

Packaging Type	Target Price (Mandatory)
☐ YES ☐ NO	
Ready to Purchase within 14 Days?	Referred by

Additional Request

NOTE:

PLEASE ATTACH COMPANY PROFILE & IMPORT LICENSES FOR COMMODITIES THAT REQUIRES PERMITS FOR IMPORT OF SUCH COMMODITIES AT DESTINATION.