



ICM TECHNOLOGY THAILAND

# SOFT CORPORATE OFFER

BAUXITE ORE  
FOB - MALAYSIA

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2025







**CCIC P&O MALAYSIA SDN BHD (826815-P)**

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**ORIGINAL**

Job No.: 32680542410015600

Issue Date : 25<sup>th</sup> October 2024

**CERTIFICATE OF STACK SAMPLING AND TESTING**

CLIENT'S NAME : [REDACTED]  
CARGO DESCRIPTION : BAUXITE  
DATE OF INSPECTION : 23<sup>RD</sup> OCTOBER 2024  
LOCATION OF INSPECTION : [REDACTED]

This is to certify that we the undersigned, at the request of our client, did conduct inspection for the advised stockpile at the above stated location and date for the purpose of stack sampling for the material described as Bauxite. The samples were drawn at various point from the stockpile during our attendance. All the samples drawn were composited for the analysis below as per client's instruction.

The analysis results of the above described cargo are reported as follows:

Marking : Jabor

Lab Code. : [REDACTED]

ITEM	RESULTS	UNIT	TESTING METHOD
Aluminium Oxide, Al <sub>2</sub> O <sub>3</sub>	43.70	%	ISO 6994:1986 (E) 1 <sup>st</sup> Edition
Silica, SiO <sub>2</sub>	6.77	%	ISO 6607:1985 Part 2

For and on behalf of  
CCIC P&O Malaysia Sdn Bhd

Authorised Signatory

Unless otherwise specified, certificates and reports are issued to the order of the Principal and pursuant to its instructions. The findings and observations as stated in this certificate or report are valid for time and place of inspection only. Issuance of this certificate or report does not relieve the parties to the contract of sale from exercising all their rights and/or discharging all their liabilities thereunder. Stipulations to the contrary are not binding on us. This test report is issued under the Company's general terms and conditions (copy available upon request and at <http://www.ccicsg.com/terms-and-conditions/>). Above tests performed in accordance with the latest issue of the relevant test method unless otherwise stated. The results shown above relate only to the items tested, unless otherwise specified. Precision parameters apply in the determination of above results. Please refer to latest editions of above mentioned standard methods for analysis & testing, for utilization of above test data to determine conformance with specifications. This report shall not be reproduced except in full, without the written approval of the Laboratory.



## CORPORATE OFFER

<b>Commodity:</b>	<b>Raw Bauxite Ore (Unwashed)</b>	<b>HS CODE:</b>	<b>26060010</b>
<b>Origin:</b>	Malaysia		
<b>Specification:</b>			
Al <sub>2</sub> O <sub>3</sub> :	40% Minimum		
SiO <sub>2</sub> :	9-13%		
<b>Moisture:</b>	Standard Export Grade		
<b>Quantity:</b>	2 Vessels monthly (qty to be mutually agreed by both parties)		
<b>Packaging:</b>	Bulk		
<b>Loading Port:</b>	Kuantan Port, Malaysia		
<b>Inspection:</b>	SGS or Equivalent at sampling and at loading port (on Seller's account)		

### BUYING PROCEDURE

- Step 1: PO from Buyer / Offer from Seller  
Step 2: SPA (Mutual Both Parties Sign)  
Step 3: Buyer issues Payment

### PAYMENT OPTIONS 1: TT TRANSFER AS FOLLOWS

**PRICE: 43 USD/MT**

- 30% Beginning of operations and SGS stockpile analysis  
20% Loading on trucks for transport to vessel commencement  
30% Loading on Vessel commencement  
20% Copy of BL n SF-Statement of Fact from Master issuance (Vessel cargo loaded on board)

### PAYMENT OPTIONS 2: RED CLAUSE LC

**PRICE: 44 USD/MT**

- 30% Beginning of operations and SGS stockpile analysis  
20% Loading on trucks for transport to vessel commencement  
30% Loading on Vessel commencement  
20% Copy of BL n SF-Statement of Fact from Master issuance (Vessel cargo loaded on board)

### PAYMENT OPTIONS 3: LC AT SIGHT PAYABLE AT LOADING PORT

**PRICE: 52 USD/MT**

### DELIVERY TERMS:

- First shipment to commence within 14-21 working days upon receipt of first payment or operative LC
- Monthly schedule to be defined and mutually agreed in the SPA

### PLEASE NOTE:

WE OFFER FOB PROCEDURES ONLY. WE CAN ASSIST WITH PROCURING VESSEL; HOWEVER, PAYMENT MUST BE MADE DIRECTLY TO LOGISTIC COMPANIES SEPARATELY BY BUYER.

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# ICM Technology



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